

50 STATES CHECK LIST

Now that you're ready to launch your **ABM** business, here's a little something to assist you in your goals! To use this sheet, aim to make **three (3) ABM Deluxe Customer** sales in all **fifty (50)** states, checking off each completed state as you make your way down the list. Remember, **3 Deluxe sales x 50 states = 150 Deluxe customers = \$10,000 per month x 12 months = \$120,000 per year!** Good luck!

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|--------------------------|---|----------------------|--------------------------|---|-----------------------|
| <input type="checkbox"/> |  | ALABAMA | <input type="checkbox"/> |  | MONTANA |
| <input type="checkbox"/> |  | ALASKA | <input type="checkbox"/> |  | NEBRASKA |
| <input type="checkbox"/> |  | ARIZONA | <input type="checkbox"/> |  | NEVADA |
| <input type="checkbox"/> |  | ARKANSAS | <input type="checkbox"/> |  | NEW HAMPSHIRE |
| <input type="checkbox"/> |  | CALIFORNIA | <input type="checkbox"/> |  | NEW JERSEY |
| <input type="checkbox"/> |  | COLORADO | <input type="checkbox"/> |  | NEW MEXICO |
| <input type="checkbox"/> |  | CONNECTICUT | <input type="checkbox"/> |  | NEW YORK |
| <input type="checkbox"/> |  | DELAWARE | <input type="checkbox"/> |  | NORTH CAROLINA |
| <input type="checkbox"/> |  | FLORIDA | <input type="checkbox"/> |  | NORTH DAKOTA |
| <input type="checkbox"/> |  | GEORGIA | <input type="checkbox"/> |  | OHIO |
| <input type="checkbox"/> |  | HAWAII | <input type="checkbox"/> |  | OKLAHOMA |
| <input type="checkbox"/> |  | IDAHO | <input type="checkbox"/> |  | OREGON |
| <input type="checkbox"/> |  | ILLINOIS | <input type="checkbox"/> |  | PENNSYLVANIA |
| <input type="checkbox"/> |  | INDIANA | <input type="checkbox"/> |  | RHODE ISLAND |
| <input type="checkbox"/> |  | IOWA | <input type="checkbox"/> |  | SOUTH CAROLINA |
| <input type="checkbox"/> |  | KANSAS | <input type="checkbox"/> |  | SOUTH DAKOTA |
| <input type="checkbox"/> |  | KENTUCKY | <input type="checkbox"/> |  | TENNESSEE |
| <input type="checkbox"/> |  | LOUISIANA | <input type="checkbox"/> |  | TEXAS |
| <input type="checkbox"/> |  | MAINE | <input type="checkbox"/> |  | UTAH |
| <input type="checkbox"/> |  | MARYLAND | <input type="checkbox"/> |  | VERMONT |
| <input type="checkbox"/> |  | MASSACHUSETTS | <input type="checkbox"/> |  | VIRGINIA |
| <input type="checkbox"/> |  | MICHIGAN | <input type="checkbox"/> |  | WASHINGTON |
| <input type="checkbox"/> |  | MINNESOTA | <input type="checkbox"/> |  | WEST VIRGINIA |
| <input type="checkbox"/> |  | MISSISSIPPI | <input type="checkbox"/> |  | WISCONSIN |
| <input type="checkbox"/> |  | MISSOURI | <input type="checkbox"/> |  | WYOMING |